



KONICA MINOLTA



SAFEGUARDING YOUR BUSINESS

CUTTING EDGE I.T. AND WORLD LEADING SECURITY TO DEFY UNCERTAINTY

WHO

ADP Laboratoire

WHAT

Pharmaceutical business

WHERE

France

SIZE

50+ employees

SITUATION

Following an initial crypto virus attack, ADP Laboratoire contacted Konica Minolta for help. Given ADP Laboratoire's equipment was obsolete, the only guaranteed solution was to replace their entire IT system.

SOLUTION

Konica Minolta installed Workplace Hub 'Edge', an all-in-one IT solution. This included the world's most advanced server technology from Hewlett Packard Enterprise, providing leading security with Sophos XG Firewall. ADP Laboratoire was hit by a second cyber-attack that they resolved quickly without loss of data or disruption to work. As a result of this second attack, they decided to take advantage of Konica Minolta's Managed IT Services. They now have a proactively managed IT service that automatically monitors the system and provides an additional level of security and reassurance.

WHY WORKPLACE HUB

- Simple and manageable monthly payment packages that remove the burden of an upfront investment
- Predictable spend due to one vendor solution for the entire IT system
- World-leading security, hardware and software combined with proactive system monitoring that removes uncertainty and risk of future security threats
- A trusted managed IT partner
- Expertise in and seamless integration of existing accounting system
- Existing IT resources are freed up to focus on more strategic and value adding projects e.g. mobility

"After frequent virus attacks, our previous IT system was rendered obsolete. We chose Konica Minolta's all-in-one IT solution Workplace Hub for its world-leading security and proactively managed IT services. When we were hit by a further cyber-attack, it was resolved quickly without loss of data or any disruption to work. Finally, we can focus on our business again!"

Vincent Mondet, CEO, ADP Laboratoire