



KONICA MINOLTA

DuoBad[®]

MADE by NATURE

PEACE OF MIND FOR FUTURE SUCCESS

DELIVERING A MODERN AND EASILY MANAGED ALL-IN-ONE SOLUTION

WHO

DuoBad AB

WHAT

Furniture manufacturer

WHERE

Sweden

SIZE

10-19 employees

SITUATION

For over 15 years DuoBad has been focused on creating exclusive bathroom designs mixed with Småland furniture tradition. With an emphasis on producing furniture of the highest quality, every detail is taken seriously, including the systems it relies on to ensure efficient operations. When faced with the realization that its IT infrastructure was reaching the point of end-of-life, DuoBad was looking for a solution that could grow with its business and be easily managed.

“As a company we have a dedication to only choosing the best vendors, otherwise how can we provide our customers with the best? So when it came to upgrading our IT, quality was of the utmost importance to us. Konica Minolta’s Workplace Hub was the perfect solution for our needs: a simplified but robust architecture that will continue to evolve with us.”

Niklas Hult, CEO, DuoBad AB

SOLUTION

Konica Minolta proposed Workplace Hub as a modern and future-proof all-in-one solution. By integrating the previously separate server, software, and MFP, DuoBad received one package with a single point of contact, and the peace of mind that a 24-hour IT managed service will keep it operating smoothly. And to stay confidently competitive, DuoBad also added recurring IT professional services and the world-leading Sophos XG Firewall to its monthly subscription.

WHY WORKPLACE HUB

- A trusted managed IT partner providing rapid 24/7 support to ensure continual operations
- Consolidated vendor solution across IT hardware, infrastructure and support
- One bill, one number to call for support
- Strong IT foundation for growth with well-designed hardware, user interfaces, dashboards and service support
- All data is protected and securely stored