



KONICA MINOLTA

# WORKPLACE HUB



**workplacehub**  
IT on your terms



“ A QUIET REVOLUTION IN  
**PEOPLE  
POWER**”

# INTRODUCING **HUB**

**The foundations for the future  
start here.**

The future workplace is intelligent. It's where people, spaces and devices connect intuitively. Where the information you need is delivered based on how you like to work. It's a place where all your IT can be accessed and managed in one single place. Where effective collaboration becomes the norm. Where business efficiency is essential – and a whole new level of potential a reality.

Hub is the first of many Workplace Hub solutions. It creates the infrastructure for the future by empowering your current technology. It grows with you, so you can forget about your IT today and focus on developing your business for tomorrow.

# ESTABLISHING SUCCESS FOR SMALL & MEDIUM SIZED BUSINESSES

**Hub gives you a whole new level of security, efficiency and support.**

IT systems for small and medium sized businesses are often provided by multiple vendors that don't have the capability to join everything together seamlessly. This means you have a system that can stop working at any point, as well as leaving you vulnerable to malicious attacks. If something does go wrong, you waste time dealing with different companies, with different terms, meaning you can't predict your costs.

Hub is the answer. It integrates all your IT into one system that works for your business. It creates a robust and reliable infrastructure you can forget about, so you can focus on more value adding tasks. It's a virtual one-stop IT department that supports your business, whilst helping you manage your day-to-day costs. It gives you a level of IT security and sophistication rarely found in small and medium sized businesses and is the first step towards your future of work.



# IT YOU CAN RELY ON

**Hub is a game changer for how you manage your IT and your business.**

## **World-leading security**

Stopping malicious attacks and threats.

Protect your network and users from the rise in malicious IT attacks. The Sophos XG Firewall provides comprehensive next-generation protection that automatically blocks and responds to threats, exposes hidden risks and monitors what's happening on your network. And as part of the Workplace Hub service we will constantly monitor and update the security status.

Hub also integrates into existing physical systems you have, meaning you not only get world-leading cyber security, but a robust and resilient security solution that protects your business. It means you can work knowing that your business won't be compromised.

## **Accurate business planning**

Fixing your IT spend to an amount you can budget for.

Hub is the complete solution from one vendor for all your IT needs. With one contract and a fixed monthly price we make it easier for you to keep track of your total costs and reduce your overall spend. Say goodbye to unwanted additional costs if something does go wrong.

## **One-stop support**

Offering simplicity and reliability.

With Hub, you only have one company to deal with and one number to call for all your IT support. From installation to ongoing servicing we will manage everything for you, ensuring your IT is working effectively and securely all the time.





### **A scalable and effective solution**

Preparing your business for the future.

Hub creates the infrastructure needed to get your IT working effectively. It's future proofed with technology that allows you to run your current operating systems and applications without having to purchase additional servers. All your normal software will continue to work. Best of all, you can easily add new technologies and applications as they become available, ensuring you're always ahead of the game.

### **Contributes to a GDPR compliant environment**

Simplifying the audit process.

As Hub unifies all your systems and data through one device, it contributes to a GDPR compliant environment that helps you reduce time and cost of auditing multiple systems.

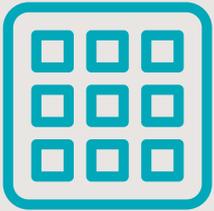


# HOW IT WORKS

**Workplace Hub is the first solution to unify your IT and create an all-in-one IT ecosystem that makes working easier and more productive.**

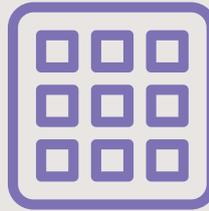
## Productivity

You manage your IT and work effectively through web based interfaces.\*



### ADMIN DASHBOARD

True, functional simplicity – the interface that puts you in control.



### USER DASHBOARD

All your core business applications accessed from any location.

\* Desktop compatible with Chrome, Firefox, Microsoft Edge.

## Acronis

Back-up cloud storage

## CANONICAL

Ubuntu base operating system



Elasticsearch cloud back-end remote management and monitoring



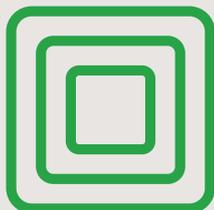
Latest server technology



Data centres, manufacturing, software and integration services, ongoing service support

**Ecosystem**

We provide the components that make it work.



**IT INFRASTRUCTURE**

The next generation IT from within your multifunction printer. Everything is brought together seamlessly increasing the value of your existing office space.



**MANAGED IT SERVICES**

A whole range of IT tasks managed for you, from setup and installation to ongoing management and help, freeing up your time and resources.



Office 365 integration



Managed domain name system services



Monitoring software to provide an end-to-end view of the health of Hub



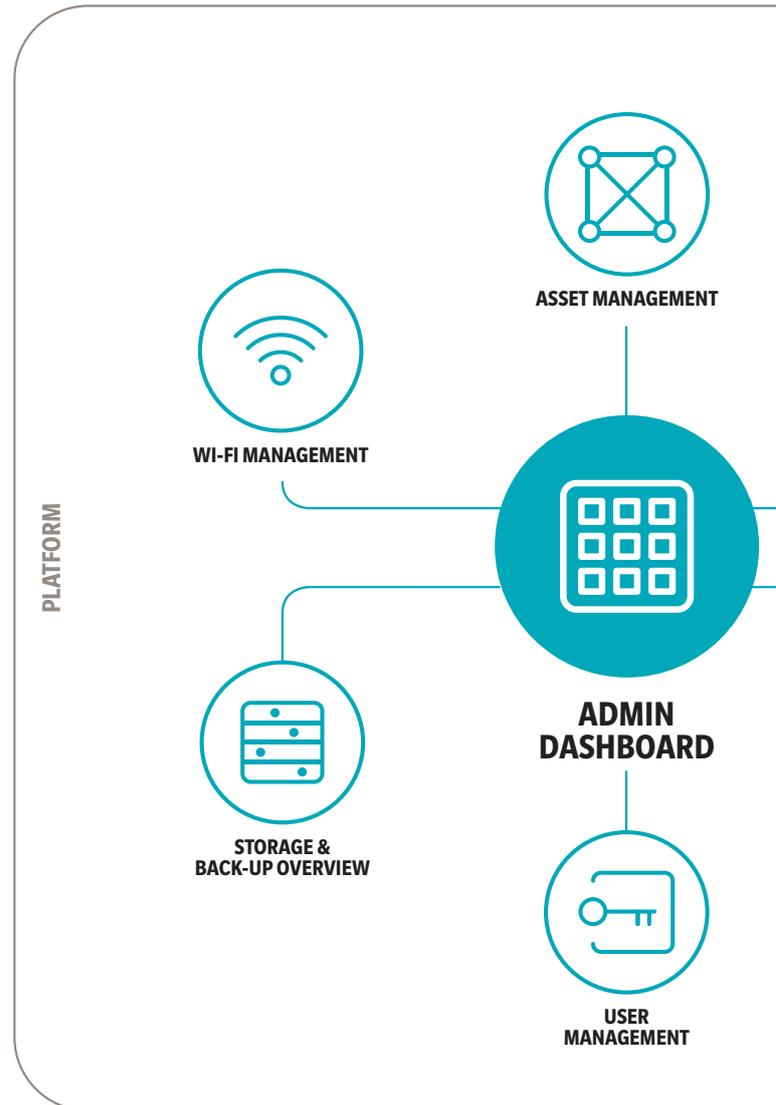
Cloud management platform



Unrivalled security software for unified threat management

# ONE COMPLETE ECOSYSTEM

State-of-the-art hardware, software  
and services.





SECURITY



MULTIFUNCTION PRINTER



STORAGE



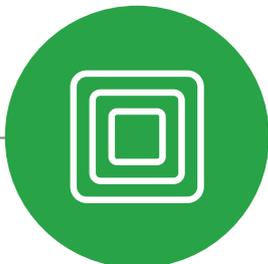
CLOUD



SERVER



WI-FI ACCESS POINT



IT INFRASTRUCTURE



APPLICATION MANAGEMENT



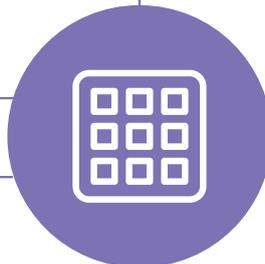
ADDITIONAL APPS



FILE SHARING



MULTIFUNCTION PRINTING



USER DASHBOARD



KONICA MINOLTA MARKETPLACE



SMART FEATURES



WORKPLACE GO

PLATFORM



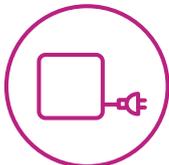
MANAGED IT SERVICES



SYSTEM SECURITY & DATA PROTECTION



STORAGE & BACK-UP MANAGEMENT



ONSITE INSTALLATION & SUPPORT



ONGOING PROACTIVE MANAGEMENT



PROFESSIONAL IT SERVICES



HELPDESK

# SIMPLICITY IN ONE PLACE





## ADMIN DASHBOARD\*

**True, functional simplicity. The Admin Dashboard puts everything in one place, with you in control.**

You now get a complete overview of all your company's IT – users, assets, applications, server, storage, Wi-Fi, multifunction printer and so on. Tasks become easy, whether reviewing resource usage, revising service contracts, managing user rights or infrastructure status, changing site support or adding and removing applications.



### ASSET MANAGEMENT

A simple way to review and manage all your hardware and software licences.

- One simple overview of who is using what within your company
- Assign hardware and software to individuals
- Re-assign assets which are automatically freed up if a colleague changes role or leaves
- Purchase additional licences through Konica Minolta MarketPlace



### WI-FI MANAGEMENT

Control your company's Wi-Fi wherever you are.

- Set different Wi-Fi access rights, including limited access for guests



### STORAGE & BACK-UP OVERVIEW

Review your storage, at the click of a button.

- Save your data locally or in the cloud. All data is backed up at Konica Minolta data centres



### USER MANAGEMENT

A highly efficient way to manage users.

- Easily add, remove or group different users
- Define roles, individuals' rights and authentication levels (e.g. passwords and ID cards)
- Make it simple to use external applications with a single sign-on. All the functionality you'd expect is there, such as forgotten password, password encryption and blocking of accounts after a number of failed attempts
- Compatible with Microsoft's Active Directory and Azure Active Directory



### KONICA MINOLTA MARKETPLACE

Get ahead with access to a whole world of online software, applications and IT services through our proprietary store – Konica Minolta MarketPlace.

- Business productivity applications developed by approved third-party software developers that seamlessly integrate with your IT ecosystem
- Print related IWS software
- Professional IT services, e.g. for workflow or document management based solutions

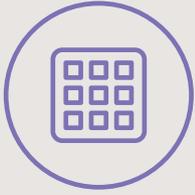


### APPLICATION MANAGEMENT

Easily manage and assign business applications.

- Quick overview of all your existing enterprise applications and new applications purchased through Konica Minolta MarketPlace
- Assign applications to relevant users

\* Accessed via a web based interface. Desktop compatibility: Chrome, Firefox, Microsoft Edge.



## USER DASHBOARD\*

### The portal to better productivity.

The User Dashboard brings together your essential business productivity tools with smart applications, making work quicker and more efficient.

Applications can easily be added over time via the Konica Minolta MarketPlace or by linking to third-party providers, ensuring you always benefit from new intelligent solutions as they become available.



### FILE SHARING

Share ideas immediately and securely, with colleagues and collaborators.

- Easy to use web interface for files stored on-premise
- Data is encrypted automatically
- Notifications and version tracking help make it easy to follow communication, and a safe way to migrate or remove data



### MULTIFUNCTION PRINTING

Multifunction printing capabilities working harder for you.

- High resolution printing, scanning, copying or faxing from any location
- Scanned documents and incoming faxes are digitally converted to ensure anywhere access
- Existing print management applications (cost management, secure print, scan workflows) are seamlessly integrated



### WORKPLACE GO

Enhance the way you work with tools that improve personal productivity, team collaboration and company communication.

- Chat
- Project rooms
- Direct access to mail, messages, notes, tasks, calendar and address book
- Company intranet to keep employees up-to-date and to make important announcements
- Integrated with Office 365



### SMART FEATURES

A continually evolving and growing suite of intelligent applications that improve workplace productivity.

- Smart features are added as they become available



### ADDITIONAL APPS

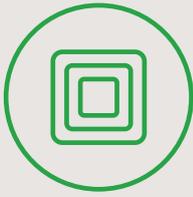
Access to additional applications purchased through Konica Minolta MarketPlace.

- Applications are added to the dashboard by the administrator or accessed separately via your web browser

\* Accessed via a web based interface. Desktop compatibility: Chrome, Firefox, Microsoft Edge.

A MORE  
**INTELLIGENT**  
WAY OF WORKING





## IT INFRASTRUCTURE

Everything brought together seamlessly, using technology that evolves with your business.

Hub includes a multifunction printer, data storage, Hewlett Packard Enterprise server and Wi-Fi access points. It's equipped with an uninterruptable power supply and is designed to evolve continually as system updates and new features become available.



### SECURITY

Unrivalled system security with Sophos XG Firewall.

- Blocks unknown threats
- Automatically responds to incidents
- Exposes hidden risks
- Base traffic shaping and quotas
- Secure wireless network



### MULTIFUNCTION PRINTER

An all-in-one smart Konica Minolta printer, giving you fast, high-quality and versatile printing, as well as a copying, scanning and faxing capability.



### STORAGE

A data storage solution that grows with your business and never interrupts your service.



### CLOUD

Your local server is backed up by Konica Minolta data centres that comply with country regulations providing additional security for your data.



### SERVER

Customised Hewlett Packard Enterprise server.

- Reduced air friction and noise
- Integrated battery backup
- Intel® Xeon® scalable processor
- iLO5 Asic with Silicon Root of Trust technology for the industry's best server management and added firmware security



### WI-FI ACCESS POINT

Trouble-free, secure Wi-Fi that's easy to configure and highly flexible. We make sure your Wi-Fi access points meet your demands and both your employees and guests enjoy connectivity throughout your premises.

# TECHNOLOGY THAT **GROWS WITH YOU**



# SUPPORT AS YOU WANT





## MANAGED IT SERVICES

**Free up your time and energy, by letting us take care of your IT management.**

We're here to look after complex, critical or time-consuming tasks, empowering you to focus on your business. We can manage a whole range of functions such as storage, security, installation and migration. The helpdesk ensures we're always available for support.



### SYSTEM SECURITY & DATA PROTECTION

We're fully equipped to manage the complex task of protecting your data and systems from malicious attacks. We use Sophos' unified threat management, which offers sophisticated security to keep you safe at all times.

- All data entered or processed by Hub is protected
- Quick and easy security level changes through talking to us



### STORAGE & BACK-UP MANAGEMENT

Robust data management and storage so you never lose critical information.

- Save your data locally or in the cloud. All data is backed up at Konica Minolta data centres that comply with local country data storage regulations
- All data can be encrypted for added security



### ONSITE INSTALLATION & SUPPORT

We'll look after the initial setup, configuration and training so Hub works perfectly from the outset.

- Network, Wi-Fi, multifunction printer setup
- Basic migration and integration of existing data
- Physical security against theft
- Training on system usage



### ONGOING PROACTIVE MANAGEMENT

Once Hub is installed, we remotely monitor and manage the entire system for you, finding and fixing problems before they impact your business.



### PROFESSIONAL IT SERVICES

We can also provide further support for your specific IT projects, including consulting and installation of additional equipment, software and services.



### HELPDESK

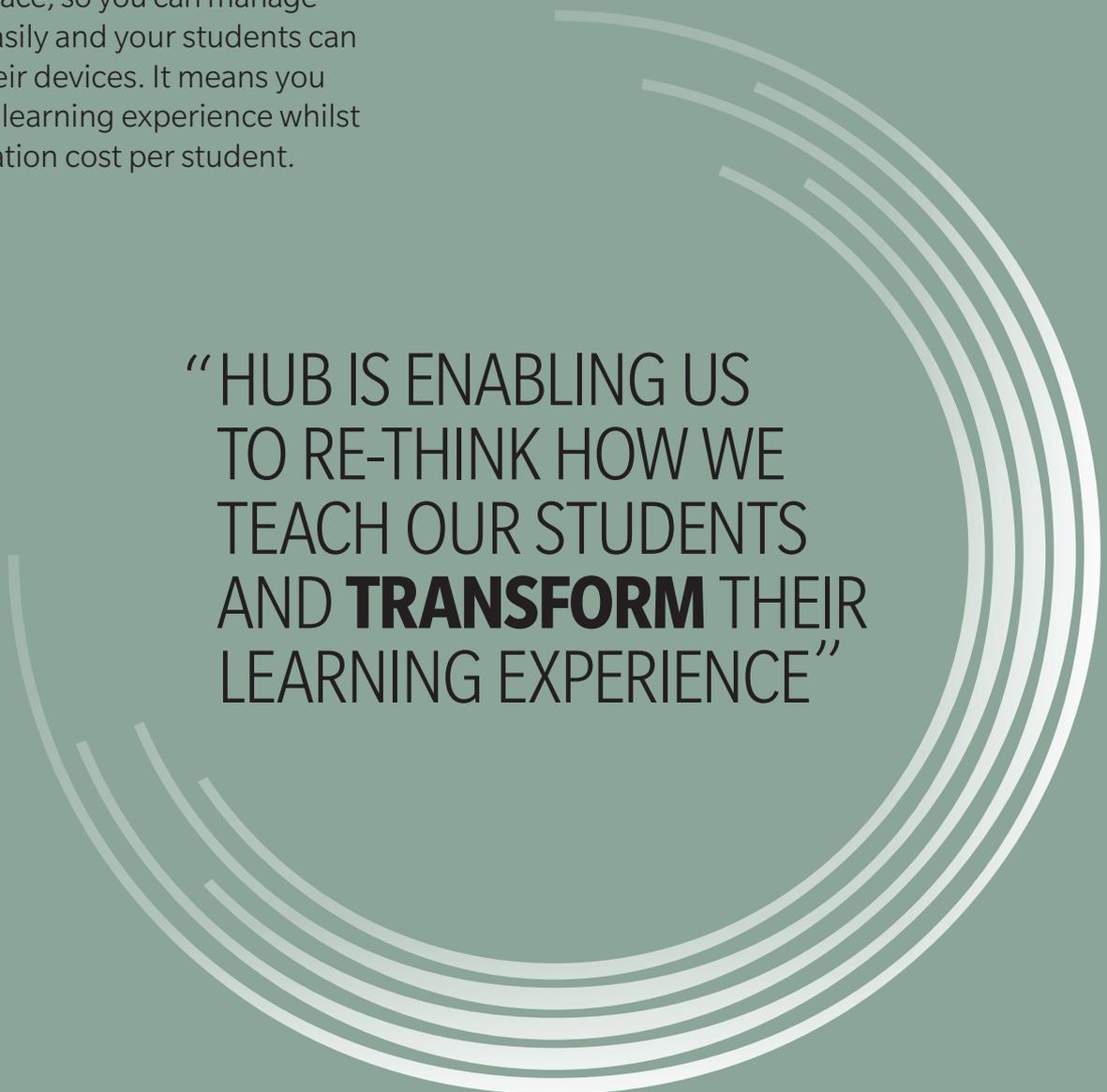
A range of help is available, from administration of your Hub through to full support, for your entire IT system.

# HUB IN PRACTICE

## A SMALL SCHOOL

The growth in mobile devices means schools are under increasing pressure to adapt and deliver their curriculum in new and varied ways.

Hub helps. It joins together technology such as wireless printing, EDU Apps and 3D printing into one place, so you can manage your technology easily and your students can benefit through their devices. It means you can create a better learning experience whilst lowering the education cost per student.



“HUB IS ENABLING US  
TO RE-THINK HOW WE  
TEACH OUR STUDENTS  
AND **TRANSFORM** THEIR  
LEARNING EXPERIENCE”



“THIS BRINGS  
OUR TECHNOLOGY  
UP-TO-DATE AND  
WILL MAKE US A FAR  
MORE **EFFICIENT**  
COMPANY”

### **A LAW FIRM**

The challenge for many law firms is how they manage all their documentation effectively, keeping it secure and charging printing costs accurately.

Hub helps. It provides an integrated solution across print and document management applications, faxing servers and digital assistants. It makes it easy for you to reduce and recover your costs, whilst increasing your efficiency.



“AT LAST A  
**SECURE** SOLUTION  
THAT HELPS US  
MANAGE OUR  
BUSINESS”

## **AN EXTENDED HEALTHCARE FACILITY**

Extended healthcare facilities rely on different agencies and partners supplying information to deliver outstanding patient care. However, with support systems that don't always talk to each other, achieving this isn't easy.

Hub helps. It's one secure solution that unifies and automates your workflow information and puts you in control. The inclusion of our Dispatcher Phoenix technology means it's easier for you to customise how and where you gather, distribute and print sensitive patient data. It helps you manage your facility better and focus more on patient care.

## A CONSTRUCTION SITE

Construction sites by their nature are temporary, but they require the same level of technology and security as any permanent building.

Hub helps. It's an all-in-one integrated IT solution that means you can manage your documentation, your Wi-Fi and oversee your onsite security. It's a simple and reliable plug and play solution that helps your site run smoothly.



“IT’S A HASSLE-FREE  
& **COST-EFFECTIVE**  
SOLUTION FOR OUR  
ONSITE NEEDS”

# AT A GLANCE

## TECHNOLOGY WORKING FOR YOU

- An IT-enabled solution for effective working
- Unifies all your existing technologies and makes them work together intuitively
- Connects people, spaces and devices
- Integrates hardware, software and services into a multi-vendor, one-stop solution
- Removes legacy restrictions
- Is future proofed, so it grows as and when you need it to
- Is safe and secure using latest Sophos unified threat management technology
- Bridges onsite and cloud technology

## ONE COMPLETE SYSTEM

- One standardised way of managing your IT, irrespective of vendor
- One way to plan, evaluate and buy your complete IT
- One contract based on your needs
- One call to set up
- One place that houses all your core IT with best-in-class components and security
- One interface to access and manage all your IT
- One interface to master
- One overview of your IT resource usage
- One way to bring your total IT spend down
- One platform that grows with your business





## UNLOCKING YOUR POTENTIAL

- Removes repetitive IT tasks
- Enhances standards
- Ends unwelcome distractions
- Reduces total IT spend
- Gives you freedom to focus on what matters most
- Gives you the IT capability of a far bigger company
- Allows you to forget about your IT, or use it to gain competitive advantage



# FEATURES OVERVIEW

Features	Notes
Print, copy, scan, fax	28 ppm
MFP applications – Open API and IWS	Open API and IWS support App server for bizhub MFP fleet
IC card reader	MFP authentication Other options available
Unified threat management	Based on Sophos XG Firewall
Wi-Fi management	Configure and manage private and public networks, using Sophos access points
Identity management	User and role management with active directory integration. Options include: <ul style="list-style-type: none"> <li>– Active Directory as a source of identity</li> <li>– Azure Active Directory as a source of identity</li> <li>– Workplace Hub maintains identity itself</li> </ul>
Active directory integration	Compatible with AD 2012, 2016 and Azure Active Directory
Backup	Back up to cloud, local storage, or both
Remote management	Fully managed by Konica Minolta
Konica Minolta MarketPlace	Purchase applications License management
File sharing	Upload and share files internally Mapped drives
Remote access (4G)	4G connection will be established for trouble-shooting by Konica Minolta services when main internet connection is disconnected
Virtualisation layer	Install Windows servers
Browser support	Chrome, Firefox and Microsoft Edge
Certifications	Contributes to a GDPR compliant environment



“ TAKE THE IDEA OF A  
BETTER WAY TO WORK  
**AND MAKE  
IT REAL** ”

